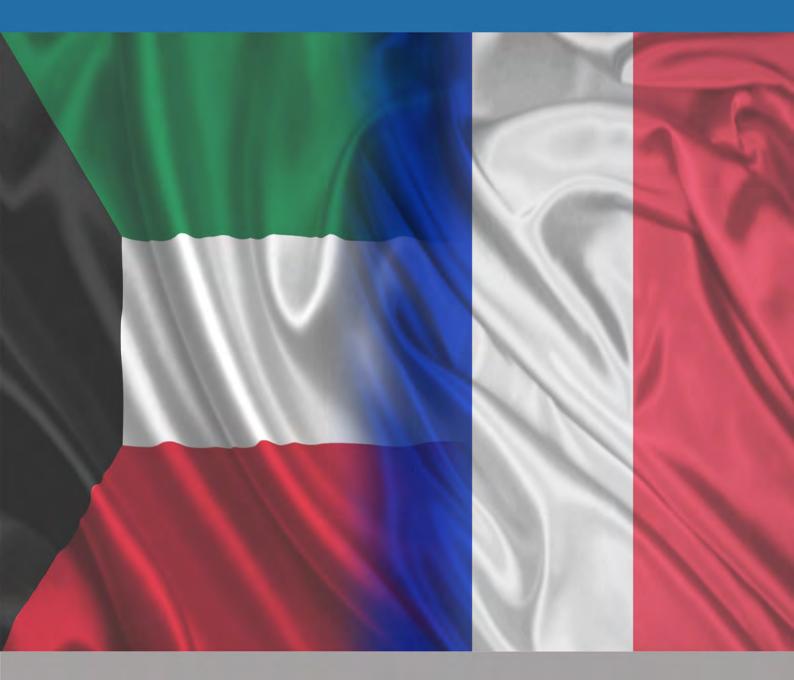


Kuwait - France

Opportunities for further leverage



Exploring Kuwait's trade & investment relationship with France

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What is the report about?

rance and Kuwait have a long-standing defense and diplomatic ties that goes back to 1991. France's contribution to liberating Kuwait in 1991, and its firmness on implementing Kuwait-linked UN resolutions on Iraq (acknowledgment of the border, payment of compensation, return of archives and remains of Kuwaiti soldiers) etc. served as founding stones of the relationship between the two countries. In addition to the traditional trade and defense ties, France has also collaborated with Kuwait on cultural, scientific and technical areas including archaeology, healthcare and education. The country is also an important investment destination to Kuwait investors, with many new private equity funds being created in collaboration between the two countries. The potential for French products and services remains high, especially in areas of food, medicines, cosmetics, perfumes, luxury goods, metals and machinery works. This report analyzes the lessons on offer from France, and possibilities for potential tieups in areas of Kuwaiti interest.

Who will benefit and why?

he report will benefit anyone tracking the Kuwait-France relationships in trade, investments and bilateral cooperation, such as regulators and government agencies, bankers, economists, academia and cross-border traders. This report would help these entities to gain an understanding of the relationship at present, and provide an outlook for the future.

How exhaustive is this report?

e have analyzed the trade and investment relationship between Kuwait and France, and the various avenues, where bilateral relationship exists between the two countries. The report examines the factors that have led to France's growth as a major global economy, and the lessons that Kuwait can learn from them. We have also highlighted how Kuwait can strengthen its own economy by leveraging on the strengths of its trade partner, and finally, the sectors of French that should be of interest to Kuwait, both for potential tie-ups and investments..

Is regular update available for this report?

he report will be updated yearly. However, if required, upon specific request we could provide you with an update.

Can I download a certain section of the report?

es. The user can access certain sections of the report upon request, and this will be available at a nominal price.

Key questions addressed in this report:

- What are the major Kuwaiti exports to and imports from France?
- What are the areas of bilateral cooperation and agreements between Kuwait and France?
- What is the magnitude of French investment in Kuwait, and which are its areas of interest?

This report can add value to:

- Regulators and Government agencies
- Trade Bodies
- Economists

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- What are the key lessons that Kuwait can learn from France to improve its economy?
- Which French sectors are of interest to Kuwait?
- What are the areas of potential tie-ups with France?
- SMEs
- Academia

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About Marmore



Organizational Background

Marmore MENA Intelligence provides research-based consulting solutions to help understand current market conditions, identify growth opportunities, assess supply/ demand dynamics, and make informed business decisions.

Marmore is a fully-owned research subsidiary of Kuwait Financial Center 'Markaz'. Since 2006, Markaz Research has been at the forefront in disseminating thoughtprovoking, hard-data backed research reports. Marmore continues that legacy with a focused approach to providing actionable solutions for business leaders and policymakers.

Since its inception, Marmore has published over 700 research reports and covered more than 25 varied industries and infrastructure segments; all focused primarily on the GCC economies. (To view our Research Library, please *click here*)

With over 30 policy and regulatory research studies published, Marmore has partnered with renowned regional think-tanks and opinion-leaders to publish some of these intellectually provoking policy research papers. These research studies aim to initiate dialogue and propose better solutions to existing economic conundrums. (To view our Policy & Regulatory research report, *click here*)

Almost on a weekly basis, Marmore publishes thematic economic, industry, policy and capital market reports. Marmore has been recently conferred **"Research Provider of the Year - 2018" award by Global Investor, a Euromoney Group company.** To learn more, visit www.marmoremena.com

Experience/Qualifications

Marmore is the only regional firm providing niche research based on strong analytics in areas that are less researched. Marmore provides full range of financial market, sector specific and economic and policy researches, as well. The different types of researches are availed based on the client's requirements. It is notable that Marmore research reports have regularly been used by various renowned institutions to better understand the MENA region.

Marmore's strengths can be summarized as follows:

- » Consistent track record of quality, in-depth research offerings;
- » Skilled team with extensive experience in advanced quantitative and qualitative analysis techniques;
- » Deep understanding of MENA market and access to wide-ranging database
- » Delivers high quality, client specific, insightful research reports; highlighting key client issues and uncovering key answers/opportunities for the clients.



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Capital Market Research

- Most Valuable
 Companies in GCC
- GCC High Margin Industries
- GCC Sovereign Debt Issuances
- Berkshire Hathaway (2015)
- Apple: 5 Questions (Bilingual) (2015)
- Kuwait's new Law on Preference Shares (2015)
- Mother of All IPOs: National Commercial
- Bank (Bilingual) (2015)Kuwait Investment Sector (2012)

Economic Research

- SME Startup Stories in GCC
- Bitcoin to Blockchain
- Financing Options in GCC
- Are GCC Businesses Leveraging Social Media
- The What of VAT
- FINTECH in GCC
- Kuwait Projects: KWD 10bn Awarded
- Kuwait Economic Themes
- Qatar Economic Themes
- Saudi Economic Themes
- UAE Economic Themes
- Emerging Markets (MSCI)

 Threat of a Debt Crisis
- GCC Liquidity Fall
- Is China Stalling?
- Crowdfunding in the GCC: A New Source of Funding?
- Geopolitical and Macroeconomic Implications of the Iranian Nuclear Deal for GCC (Bilingual)

- Kuwait Dealing with
 Construction Permits
- Negative Interest Rates
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- What next? (Bilingual)Fiscal Breakeven Oil Price (Bilingual)
- Kuwait Electricity Tariff
 Hikes (Bilingual)
- Swiss Franc (Bilingual) (2015)
- Rising Fuel Prices in Kuwait (Bilingual) (2015)
- GCC Research Knowledge Gap (2014)
- Cloud Computing (2014)
- GCC Free Trade Zones (2014)
- Disruptive Technology:
- Bitcoins(2014)
- The Internet of Things ! Big Data (2014)
- Kuwait SME's (2014)
- FIFA World Cup 2022: Qatar (2013)

Industry Research

- Private Equity: GCC
- Brokerage: UAE, Saudi
- Asset Management: UAE, Saudi
- Banking: Kuwait, Saudi, UAE, Qatar Media: UAE Media, UAE
- Contracting: Saudi, UAE, Kuwait
- Education: GCC, Saudi, UAE
- Investment Banking: GCC, UAE
- Healthcare: UAE, GCC, Saudi
- Insurance: GCC, Saudi
- Petrochemicals: GCC, Kuwait Petrochemicals, Saudi
- Retail: Kuwait Luxury Retail, UAE Luxury Retail, GCC Luxury Retail, Saudi Retail, GCC Retail, GCC Online Retail

Infrastructure Research

- Power: Kuwait, UAE, Qatar, Egypt, Saudi
- Water: Saudi, Kuwait, Qatar
- Ports: Saudi, Kuwait, UAE, Qatar, Oman
- ICT: UAE, Qatar, Saudi, Kuwait
- Aviation: Qatar, Kuwait, GCC Aviation: Full Service Carriers (FSC), GCC Aviation: Low Cost Carriers, UAE, Saudi
- Roads and Railways: Saudi, Qatar
- Real Estate: Qatar Residential Real Estate, Saudi Residential Real Estate, UAE Residential Real Estate, GCC Office Real Estate, Saudi Office Real Estate, GCC Affordable Housing, Kuwait Real Estate (Bilingual) (2015)

- Wealth Management: UAE Wealth Management, GCC Wealth Management
 Madia: UAE Madia, UAE
- Media: UAE Media, UAE Social Media, GCC Social Media, GCC Media
- Other Industries: GCC Institutional Investors SWF, Saudi Remittance Industry, Saudi Mortgage, GCC Family Business, Saudi Hospitality, GCC Islamic Finance, Offsets in the GCC, GCC Hospitality, GCC Islamic Finance, Metals and Mining, When GCC Women Invest

Policy Research

- An Innovation driven Economic Diversification Strategy for Kuwait (KFAS)
- Kuwait Starting Business
- Kuwait Reforms (series): Education (2015)
- Oil & Gas Markets and the Emergence of New Resources (2014)
- GCC Countries & Asia: Bolstering Energy Ties (2014)
- GCC Energy Strategies:

Regulatory Research

- Kuwait's BOT law (2014)
- Land Reforms in Kuwait (2014) the GCC (2013)
- Kuwait's PPP Law (Bilingual) (2013)
- Company Reports

• KSA

Al Rajhi Bank Almarai Group Company for Cooperative Insurance (Tawuniya) Jarir Marketing Co. National Commercial Bank Riyad Bank SABIC Samba Financial Group Saudi Arabian Fertilizer Co. Saudi Arabian Mining Company Saudi British Bank Saudi Cement Company The Way Forward (2014) Blueprint for Public

- Sector Good Governance in Kuwait (2013)
- Kuwait: Private Labor Market (2013)
- Kuwait: Alternatives for Power Generation (2013)
- Kuwait: Sustainable
 Power Strategy (2012)

· Bankruptcy Law in

Saudi Electricity Co

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Savola Group

Qatar

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TASNEE National

Industrialization Company

The National Shipping Co.

Barwa Real Estate Co QSC

Commercial Bank of Qatar

Qatar Insurance Co

Qatar National Bank

Qatar Electricity and Water Co

of Saudi Arabia (BAHRI)

 Tools to Strengthen & Support Kuwait's Private Sector (2012) • UAE

Abu Dhabi Commercial Bank Abu Dhabi National Hotels Co Air Arabia Aldar Properties PJSC Arab National Bank Arabtec Holding Company

Periodic Reports

- Daily Morning Brief
- Daily Fixed Income
- Kuwait Daily
- Monthly Market Review
- International Market Update
- GCC M&A Report
- GCC Bonds and Sukuk Market
- GCC Corporate Earnings
- GCC WACC
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